

AETNA				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
HMO/PPO (West)	All Ages	NA	\$694	\$347
PDP (West)	All Ages	NA	\$114	\$57
**Renewal commissions are paid monthly.				
**CMS will only pay full commissions for new policies if the policy is effective with in the first 3 months of year. Otherwise they will pro rate the commissions				

SCHEDULE - EFFECTIVE 1/1/2026

The schedule shown above is provided by the carrier and is subject to revision as necessary.

AETNA SENIOR SUPPLEMENTAL				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MEDICARE SUPPLEMENT	All Ages	NA	20% - 1-6 yrs	4% - 7+ yrs
MEDICARE SUPPLEMENT - GUARANTEED ISSUE	All Ages	NA	0.75% 1-6 yrs	0% 7+ yrs

*commissions are paid on the premium less the Medicare Part b deductible amount and the policy fee.

SCHEDULE - EFFECTIVE 1/1/2026

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ALIGNMENT HEALTH				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MEDICARE ADVANTAGE	All Ages	NA	\$694	\$347

SCHEDULE - EFFECTIVE 1/1/2026

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BCBS OF AZ				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MEDICARE SUPPLEMENT - EFF 6/1/23	All Ages	NA	\$380 1st yr	\$20.83 - 2+ yrs

SCHEDULE - EFFECTIVE 1/1/2026

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BCBS OF AZ ADVANTAGE				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MEDICARE ADVANTAGE	All Ages	NA	\$647	\$347
**Renewal commissions are broken down monthly.				

SCHEDULE - EFFECTIVE 1/1/2026

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CIGNA				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
HMO (MAPD)	All Ages	NA	\$694	\$347
SUPPLEMENT - PLANS F,G	65-79	NA	22% - 1-6 yrs	3% - 7-10 yrs ; 1% - 11+ yrs
SUPPLEMENT - PLANS F,G	80+	NA	11% - 1-6 yrs	2.5% - 7-10 yrs ; 1.0% - 11+ yrs
SUPPLEMENT - PLANS N	65-79	NA	26% - 1-6 yrs	2% - 7-10 yrs ; 1% - 11+ yrs
SUPPLEMENT - PLANS N	80+	NA	13% - 1-6 yrs	1.5% - 7-10 yrs ; .50% - 11+ yrs
SUPPLEMENT - PLANS HDG	65-79	NA	27% - 1-6 yrs	8% - 7-10 yrs ; 5% - 11+ yrs
SUPPLEMENT - PLANS HDG	80+	NA	16% - 1-6 yrs	7.5% - 7-10 yrs ; 6% - 11+ yrs
SUPPLEMENT - PLANS A	All Ages	NA	5% 1-6 yrs	5% 7-10 yrs 2% 11-30 yrs
SUPPLEMENT - GUARANTEED ISSUE	All Ages	NA	0%	0%
Commissions are not payable on the Enrollment Fee or the premium that is attributable to the Part B deductible in Plan F.				
Commissions are paid on the initial premium only and are not paid on any increase in premium due to age change or plan wide rate increases.				
Renewal commissions are paid monthly. Amounts listed above represent annual commission				

SCHEDULE - EFFECTIVE 1/1/2026

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DEVOTED HEALTH				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MEDICARE ADVANTAGE	All Ages	NA	\$694	\$347

SCHEDULE - EFFECTIVE 1/1/2026

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HUMANA				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MA PLANS	All Ages	NA	\$694	\$347.00
PDP PLANS	All Ages	NA	\$114	\$57.00
SUPPLEMENT - ACHIEVE PRODUCTS	65-80	N/A	22% 1-6 yrs	2.5% 7+ yrs
SUPPLEMENT - ACHIEVE PRODUCTS PLAN N	65-80	N/A	26% 1-6 yrs	2.5% 7+ yrs
SUPPLEMENT - ACHIEVE PRODUCTS	81+	N/A	11% 1-6 yrs	1% 7+ yrs
SUPPLEMENT - ACHIEVE PRODUCTS PLAN N	81+	N/A	13% 1-6 yrs	1% 7+ yrs
SUPPLEMENT - ACHIEVE PRODUCTS GI	All Ages	N/A	\$25	\$25 2-6 yrs
SUPPLEMENT - STANDARD & VALUE PRODUCTS OE	65-80	N/A	22% 1ST YR	2.50% 7+ yrs
SUPPLEMENT - STANDARD & VALUE PRODUCTS OE	81+	N/A	11% 1ST YR	1% 7+ yrs
SUPPLEMENT - STANDARD & VALUE PRODUCTS GI	65-80	N/A	3.75% 1ST YR	3.00% 2-6 yrs
SUPPLEMENT - STANDARD & VALUE PRODUCTS GI	81+	N/A	1% 1ST YR	1% 7+ yrs
**MA plans renewal commissions are paid monthly.				
**PDP plans renewal are paid annually				
***Supplemental commissions during renewal yrs are calculated based on the initial year premium				

SCHEDULE - EFFECTIVE 1/1/2026

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MUTUAL OF OMAHA				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MEDICARE SUPPLEMENT (AZ)	65-80	All Premium	18% - 1-6 Yrs	4.50% - 7-10 Yrs 0%- 11+ yrs
	81+	All Premium	9% - 1-6 Yr	2.25% - 7-10 Yrs 0% - 11+ Yrs
MEDICARE SUPPLEMENT- GAURANTEED ISSUE (AZ)	65-80	All Premium	1.50%	1.50%
	81+	All Premium	0.75%	0.75%
** Commission is calculated on the lesser of the initial or paid premium, less the Part B deductible offset on				
*Replacement plans are not commissionable				

SCHEDULE - EFFECTIVE 1/1/2026

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PHYSICIANS MUTUAL				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MEDICARE SUPPLEMENT - OPEN ENROLLMENT		All Premium	21% 1-6 yrs	3% - 7+yrs
MEDICARE SUPPLEMENT - UNDERWRITTEN		All Premium	21% 1-6 yrs	3% - 7+yrs
MEDICARE SUPPLEMENT-INTERNAL REPLACEMENTS		All Premium	12.5% 1-6 yrs	3% - 7+yrs
MEDICARE SUPPLEMENT - ALL OTHER GUARANTEE ISSUE, UNDERAGE & ISSUE AGE 80+		All Premium	2% - 1-6 yrs	1%- 7+yrs

SCHEDULE - EFFECTIVE 1/1/2026

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UNITED HEALTHCARE				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MA PLANS***	All Ages	NA	\$694	\$347
PDP PLANS**	All Ages	NA	\$0	\$0
MEDICARE SUPPLEMENTS - UHIC- PLAN B, C , F, G, SELECT, G	All Ages	NA	\$315	\$315 - 2-6 yrs \$150 - 7-10 yrs \$0 - 11+ yrs
MEDICARE SUPPLEMENTS - UHIC - PLAN N, SELECT N	All Ages	NA	\$252	\$252 - 2-6 yrs \$120 - 7-10 yrs \$0 - 11+ yrs
MEDICARE SUPPLEMENTS - UHIC - PLAN A, K, L	All Ages	NA	\$126	\$126 - 2-6 yrs \$60 - 7-10 yrs \$0 - 11+ yrs
MEDICARE SUPPLEMENTS - UHICA - PLAN F, G	All Ages	NA	\$100	\$100 - 2-6 yrs \$50 - 7yrs - 10 yrs - 11+ yrs
MEDICARE SUPPLEMENTS - UHICA - PLAN N	All Ages	NA	\$50	\$50 - 2-6 yrs \$25 - 7-10 yrs - 11+ yrs
MEDICARE SUPPLEMENTS - UHCIA - PLAN A	All Ages	NA	\$0	\$0 - 2-6 yrs \$0 - 7-10 yrs \$0 - 11+ yrs
Medicare supplement rates are for applications signed on or after 10/1/25 for policy eff dates of 1/1/26				
** effective for new policies 6/1/25 all pdp plans are non commissionable.				
***Not all MA plans may be commissionable: compensation rates shown above are for commissionable				

SCHEDULE - EFFECTIVE 1/1/2026

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WELLCARE				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MA PLANS	All Ages	NA	\$694	\$347
PDP PLANS	All Ages	NA	\$0	\$0

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