

AMBETTER

Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MEDICAL		Base Premium	\$20	\$20

Commissions payable on OEP and SEP applications

SCHEDULE - EFFECTIVE 1/1/2021

The schedule shown above is provided by the carrier and is subject to revision as necessary.

AMERITAS INDIVIDUAL

Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
DENTAL	All Ages	Base Premium	10.00%	10.00%
VISION	All Ages	Base Premium	12.00%	12.00%

SCHEDULE - EFFECTIVE 1/1/2021

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BCBS OF AZ				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MEDICAL - INDIVIDUAL	All Ages	Base Premium	\$17.00	\$17.00
MEDICAL - FAMILY	All Ages	Base Premium	\$45.00	\$45.00
Commissions payable on OEP and SEP applications				

SCHEDULE - EFFECTIVE 1/1/2021

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BRIGHT HEALTH

Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MEDICAL	All Ages	Base Premium	\$20.00	\$20.00

Commissions payable on OEP and SEP applications

**MAX PAYOUT IS 5 MEMBERS PER POLICY

SCHEDULE - EFFECTIVE 1/1/2021

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CIGNA				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MEDICAL - ADULT	All Ages	Base Premium	\$20.00	\$20.00
MEDICAL - *CHILD	All Ages	Base Premium	\$10.00	\$10.00
DENTAL	All Ages	Base Premium	17%	5%
*you must sell 5 policies to get paid commissions on the child policies				

SCHEDULE - EFFECTIVE 1/1/2021

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DELTA DENTAL				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
DENTAL	All Ages	Base Premium	10.00%	10.00%

SCHEDULE - EFFECTIVE 1/1/2021

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EDS				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
DENTAL	All Ages	Base Premium	10.00%	8.00%

SCHEDULE - EFFECTIVE 1/1/2021

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IHC HEALTH SOLUTIONS

Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
STM - 18+ MONTHS	All Ages	Base Premium	19.00%	14.00%
STM - 12-17 MONTHS			18.00%	18.00%
STM - 364 DAYS OR LESS			18.00%	18.00%
ACCIDENT			30.00%	30.00%
INDEPENDENCE CRITICAL ILLNESS			50.00%	3.00%
HOSPITAL INSURANCE			25.00%	7.00%
INDEPENDENCE DENTAL			23.00%	9.00%
HEALTH DISCOUNT			30.00%	30.00%
RX - Pay Card			25.00%	25.00%
VISION			12.00%	12.00%
CARE ACCESS PLAN			20.00%	7.00%
CRITICAL ILLNESS CASH PLAN			50.00%	
TELEMEDICINE			40.00%	N/A
METAL GAP I	1-24 apps		15.00%	10.00%
METAL GAP I	25+ apps		20.00%	10.00%
METAL GAP II			15.00%	4.00%

SCHEDULE - EFFECTIVE 1/1/2021

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INTERNATIONAL MEDICAL GROUP				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
PATRIOT SERIES	All Ages	Base Premium	10.00%	N/A
GLOBAL SERIES	All Ages	Base Premium	15.00%	5.00%
ITRAVELINSURED SERIES - LX PLAN *	All Ages		\$37.50	N/A
ITRAVELINSURED SERIES - SE PLAN *	All Ages		\$18	N/A
ITRAVELINSURED SERIES - LITE PLAN*	All Ages		\$15	N/A
*THIS ONLY PAYS AS A ONE TIME REFERRAL FEE				

SCHEDULE - EFFECTIVE 1/1/2021

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NATIONAL GENERAL				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MEDICAL - STM - STANDARD	All Ages	Base Premium	20.00%	N/A
MEDICAL - STM - RENEWABLE PPO	All Ages	Base Premium	23.00%	10.00%
MEDICAL - STM - GI	All Ages	Base Premium	10.00%	N/A
MEDICAL - MY WELLNESS	All Ages	Base Premium	27.00%	27.00%
DENTAL PPO	All Ages	Base Premium	24.00%	4.75%
DENTAL - INDEMNITY	All Ages	Base Premium	25.00%	4.00%
DENTAL - SELECT	All Ages	Base Premium	25.00%	4.00%
* GUARANTEED ISSUE COMMISSIONS ARE 50% LESS THAN STANDARD COMMISSIONS.				

SCHEDULE - EFFECTIVE 1/1/2021

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OSCAR HEALTH

Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
MEDICAL	All Ages	Base Premium	\$18.00	\$18.00
*MAX 5 MEMBERS				

SCHEDULE - EFFECTIVE 1/1/2021

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SUREBRIDGE

Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
HEARTWISE	All Ages	All Premiums	50%	2%
CANCERWISE	All Ages	All Premiums	50%	2%
CRITICAL ILLNESS DIRECT	All Ages	All Premiums	50%	2%
ACCIDENT DISABILITY DIRECT	All Ages	All Premiums	50%	2%
INCOME PROTECTION DIRECT	All Ages	All Premiums	50%	2%
HOSPITALWISE	All Ages	All Premiums	50%	6% yrs 2-5 3% yrs 6+
ACCIDENT-COMPANION, DIRECT	All Ages	All Premiums	40%	2%
DENTAL - PREMIERE, BASIC, SENIOR	All Ages	All Premiums	40%	2%
VISION - PREMIERE, BASIC, SENIOR	All Ages	All Premiums	40%	2%
CRITICAL ACCIDENT DIRECT	All Ages	All Premiums	40%	2%
PRIME DVH	All Ages	All Premiums	40%	2%
GUARANTEED ISSUE BENEFIT - INCOME PROTECTION	All Ages	\$500	10%	10%
GUARANTEED ISSUE BENEFIT - CRITICAL ILLNESS DIRECT	All Ages	\$10,000	10%	10%
GUARANTEED ISSUE BENEFIT - HOSPITAL CONFINEMENT	All Ages	\$250	10%	10%

SCHEDULE - EFFECTIVE 1/1/2021

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SUREBRIDGE

Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
FIXED INDEMNITY, METAL GAP PLAN	All Ages	All Premiums	20%	2%
DISCOUNT SERVICES, MEDICAL ASSISTANCE, THEFT PROTECTION	All Ages	All Premiums	20%	2%
SIMPLIFIED ISSUE TERM LIFE	All Ages	All Premiums	80%	3% yrs 2-5 2% yrs 6+
DISCOUNT SERVICES, MEDICAL ASSISTANCE, THEFT PROTECTION	All Ages	All Premiums	20%	2%
FINAL EXPENSE - LEVEL BENEFIT	AGES 45-80	All Premiums	100%	10% yr 2 3% yr 3-5 2% 6-10 yrs 1% yr 11+
FINAL EXPENSE - LEVEL BENEFIT	AGES 81-85	All Premiums	70%	10% yr 2 3% yr 3-5 2% 6-10 yrs 1% yr 11+
FINAL EXPENSE - GRADED BENEFIT	AGES 50-80	All Premiums	75%	10% yr 2 3% yr 3-5 2% 6-10 yrs 1% yr 11+
FINAL EXPENSE - GRADED BENEFIT	AGES 81-85	All Premiums	45%	10% yr 2 3% yr 3-5 2% 6-10 yrs 1% yr 11+

SCHEDULE - EFFECTIVE 1/1/2021

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TOTAL DENTAL				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
DENTAL - HMO PLAN	All Ages	Base Premium	10.00%	10.00%
DENTAL - PPO PLAN	All Ages	Base Premium	10.00%	10.00%
DENTAL - ECLIPSE PLAN	All Ages	Base Premium	20.00%	20.00%

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UNITEDHEALTH ONE/GOLDEN RULE				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
SHORT TERM MEDICAL- including riders	All Ages	Base Premium	24.00%	N/A
TRI TERM MEDICAL - including riders	All Ages	Base Premium	25.00%	10.00%
DENTAL - GEN INCLUDING RIDERS	All Ages	Base Premium	30.00%	5.00%
DENTAL 50+ INCLUDING RIDERS	All Ages	Base Premium	30.00%	5.00%
DENTAL - PREMIER INCLUDING RIDERS - (UHCLIC)	All Ages	Base Premium	40.00%	4.00%
DENTAL - PRIMARY INCLUDING RIDERS	All Ages	Base Premium	20.00%	4.00%
DENTAL - ESSENTIAL INCLUDING RIDERS	All Ages	Base Premium	4.00%	4.00%

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UNITEDHEALTH ONE/GOLDEN RULE				
Type of Plan / Plan name	AGES	Annual Premium	Broker Commissions	Broker Commission at Renewal
VISION - STANDALONE	All Ages	Base Premium	25.00%	8.00%
ACCIDENT - SAFEGUARD PREMIER	age 18-59	Base Premium	40.00%	8.00%
ACCIDENT - SAFEGUARD PREMIER	age 60-64	Base Premium	8.00%	8.00%
ACCIDENT - SAFEGUARD	age 18-59	Base Premium	35.00%	8.00%
ACCIDENT - SAFEGUARD	age 60-64	Base Premium	8.00%	8.00%
ACCIDENT - PRO GAP, PRO GUARD, EXPENSE GUARD	All Ages	Base Premium	35.00%	8.00%
TERM LIFE	All Ages	Base Premium	80.00%	5.00%
HEALTH PROTECTOR GUARD	age 18-59	Base Premium	35.00%	12.00%
HEALTH PROTECTOR GUARD	age 60-64	Base Premium	12.00%	12.00%
HOSPITAL SAFEGUARD	age 18-59	Base Premium	30.00%	10.00%
HOPITAL SAFEGUARD	age 60-64	Base Premium	10.00%	10.00%
CRITICAL ILLNESS	All Ages	Base Premium	50.00%	10% - 2-10 ; 5% - 11+ yrs
DISABILITY INCOME	All Ages	Base Premium	50.00%	10% - 2-10 ; 5% - 11+ yrs

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